



## NEWS RELEASE

April 17, 2013

### **Maine Natural Gas and XNG Announce Plans for Compressed Gas Station**

*Long-term agreement will help rapidly expand natural gas service to Maine cities and towns.*

**Brunswick, ME** – Maine Natural Gas, a subsidiary of Iberdrola USA has signed a letter of intent with Xpress Natural Gas LLC (XNG), a full-service liquefied (LNG) and compressed natural gas (CNG) provider with operations throughout New England. Under the terms of the agreement, Maine Natural Gas will deliver large quantities of piped gas to a compressed natural gas production facility that XNG will construct in the Augusta area. XNG will then truck the gas to customers throughout Maine.

“We’re gratified to know this new source of natural gas we’re building for the Kennebec Valley will be well utilized,” said Bob Kump, CEO of Iberdrola USA, Maine Natural Gas’s parent company. “Agreements like these demonstrate Maine Natural Gas’ commitment to get affordable natural gas to as many Maine customers as possible and as quickly as possible.”

“We are enthusiastic about forging a relationship with Maine Natural Gas,” said John Nahill, President, Xpress Natural Gas. “It’s a win-win situation. XNG gets reliable access to a high-quality source of natural gas and Maine Natural Gas gets another high-volume, long-term customer for its Augusta area facilities.”

The two firms also are discussing the possibility for XNG to act as a “rolling pipeline” using trucked natural gas to expand natural gas service to more Maine communities – both short-term in advance of a planned pipeline and long-term to towns where a pipeline may not be feasible for several years. In such a case, Maine Natural Gas will build the local piped-distribution system and XNG will transport the gas via trailer truck, which would then “dock” with the MNG distribution pipes to deliver the energy to homes, businesses and institutions.

Meanwhile, Maine Natural Gas has installed more than 3.5 miles of HDPE pipe and a mile of 12” steel pipe in the Augusta area. Crews are installing up to 1,000 feet per day of the steel pipe - the backbone of the delivery system that will eventually serve customers throughout the Kennebec Valley. MNG expects to complete the Windsor to Augusta leg of its Kennebec Valley system this summer and will deliver natural gas to Augusta customers before the 2013 heating season.

Maine Natural Gas currently has the lowest PUC-approved delivery rates in Central Maine and dozens of commercial customers are signing up to take advantage of them. Residential customers will also be able to hook up as the main lines pass through their neighborhoods. Any Augusta area customer interested in converting to affordable natural gas heating should call Maine Natural Gas at 877-867-1642 or visit our website at [www.mainenaturalgas.com](http://www.mainenaturalgas.com).

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**About Maine Natural Gas:** Maine Natural Gas, a subsidiary of Iberdrola USA, is headquartered in Brunswick, Maine and backed by the global resources of Iberdrola S.A., one of the largest energy services companies in the world. Maine Natural Gas has been safely delivering affordable natural gas to thousands of Maine families and businesses since 1999. Our sister companies, NYSEG and RG&E currently serve more than 560,000 natural gas customers in upstate New York. For more information about Maine Natural Gas, visit [www.mainenaturalgas.com](http://www.mainenaturalgas.com).

**About Iberdrola USA:** Iberdrola USA, a subsidiary of global energy leader Iberdrola, S.A., is an energy services and delivery company serving about 2.7 million customers throughout upstate New York and New England. For more information about Iberdrola USA, visit [www.iberdrolausa.com](http://www.iberdrolausa.com).

**About Xpress Natural Gas:** Xpress Natural Gas (XNG) provides rapid and reliable delivery of liquid natural gas (LNG) and compressed natural gas (CNG) to customers throughout New England and the Canadian Maritimes through their network of virtual pipelines. Headquartered in Boston, Massachusetts, XNG enables industrial companies, commercial institutions and municipalities to lower energy costs and reduce their environmental impact. For more information about Xpress Natural Gas, visit [www.xng.com](http://www.xng.com).

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