



## NEWS RELEASE

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**“It’s A Game Changer.”**

### **The Senator Inn & Spa Votes for Maine Natural Gas**

*Award Winning Augusta Hotel Anticipates Saving \$10,000 per Month*

**Brunswick, Maine**, August 2, 2013 – The Senator Inn and Spa has chosen Maine Natural Gas (MNG) to provide and deliver natural gas to the landmark Augusta hotel at 284 Western Avenue. The latest addition to MNG’s growing list of commercial customers, the Senator Inn joins the University of Maine at Augusta in choosing natural gas to fulfill a variety of energy needs.

The Senator Inn will begin using its new natural gas resource within the next three months for heating, hot water, air conditioning, and for the stoves, grills, and ovens that serve its restaurant and cafe. Specialty heating for the hotel’s swimming pool, Jacuzzis, saunas, and steam rooms will also rely on natural gas.

“We worked very closely with Maine Natural Gas over several months to understand the savings that natural gas would bring to the Senator Inn and Spa and plan a smooth conversion,” said Roger Bintliff, the hotel’s general manager. “We estimate in excess of \$100,000 in savings just in the first twelve months in fuel oil alone. It’s significant for us. It’s a game changer.”

The Senator Inn and Spa features 125 rooms and suites, the Cloud 9 Restaurant and Lounge, over 4,000 square feet of meeting space and the Senator Spa and Health Club.

“The confidence the hotel has shown in Maine Natural Gas reflects the diligence and expertise with which we continue to forge partnerships with businesses in

Augusta,” said Darrel Quimby, vice president of Maine Natural Gas. “We work together with our customers, we help them crunch the numbers, and then we follow through with hands-on support during the conversion process. “It’s exciting to know that our customers will see their energy savings begin to add up this fall.”

Maine Natural Gas’s \$54 million natural gas distribution construction project in Augusta has created jobs for over 200 workers from 15 Maine companies, and will save Augusta customers millions of dollars in heating costs over its lifetime. Augusta residents who want to learn more about their natural gas options should visit our website: [www.mainenaturalgas.com](http://www.mainenaturalgas.com) or call 1.877.867.1642.

Iberdrola USA, the parent company of Maine Natural Gas, serves approximately 570,000 natural gas and propane/air gas customers in Maine, New Hampshire, and New York. Iberdrola USA owns and operates natural gas assets valued at more than \$1 billion, including more than 120 miles of high-pressure transmission lines, 17,600 miles of steel & HDPE distribution lines and 875 regulator stations. In 2012, Iberdrola USA companies safely delivered more than 110 billion cubic feet of natural gas to its customers.

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**About Maine Natural Gas:** Maine Natural Gas, a subsidiary of Iberdrola USA, is headquartered in Brunswick, Maine and backed by the global resources of Iberdrola S.A., one of the largest energy services companies in the world. Maine Natural Gas has been safely delivering affordable natural gas to thousands of Maine families and businesses since 1999. Our sister companies, NYSEG and RG&E currently serve approximately 570,000 natural gas customers in upstate New York. For more information about Maine Natural Gas, visit [www.mainenaturalgas.com](http://www.mainenaturalgas.com).

**About Iberdrola USA:** Iberdrola USA, a subsidiary of global energy leader Iberdrola, S.A., is an energy services and delivery company serving about 2.7 million customers throughout upstate New York and New England. For more information about Iberdrola USA, visit [www.iberdrolausa.com](http://www.iberdrolausa.com).

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